# inart

www.inart.com



# Who is inart

inart, promises to transform your house into your personal kingdom.

- B2B company with presence:
- >2.000 stores in Greece
- >30 Countries



# How inart me(e)t magento

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research

Custom

VS

Open Source eCommerce Platforms



# Open Source - checked

1. Magento Community Edition.

2. OpenCart.

3. PrestaShop.

4. WooCommerce.



### And the winner is...





# The big challenge

A B2B shop with a B2C look & feel!



PRODUCTS

COLLECTIONS

SUGGESTIONS



POINTS OF SALE

BLOG

CATALOGUES

Q





LOGIN MY FAVORITES V SUGGESTIONS POINTS OF SALE CATALOGUES Q PRODUCTS COLLECTIONS BLOG HOME / FURNITURE / COUCHES - DAYBEDS COUCHES - DAYBEDS **y** G+ P Couch, sofa, daybed, sofa bed, chaise lounge ... whatever you call it, every home needs a comfortable upholstered seat on which to relax. And the range of sofas and couches is absolutely massive - from leather sofa beds that make it easy to have house guests through to comfy linen mix sofas and retro-chic chaise lounges in suitably vintage patterns - every home needs a sofa and we have a sofa for every home. Don't forget to finish your chosen sofa with some cushions or a dramatic contrasting throw, just to add the perfect final detail to your home decoration. COLORS - MATERIAL -PRINT 🖹 SHOW 3 6 23 ITEM(S) SHOW: 60 PER PAGE ▼ SORT BY : INART + 4 CATEGORY + DECORATIONS (2329) + FRAMES-ALBUMS (570) + SEASONAL (464) + MIRRORS (183) + PAINTINGS (178) - FURNITURE (755) Stools (112) Chests (13) Coffee Tables (126) Showcases - Closets (45) Drawers - Consoles (140) Dinner Tables (25) Shelves - Bookshelves (45) Chairs (126) CHAISE LOUNGE CHAISE LOUNGE CORNER SOFA CORNER SOFA CORNER SOFA TWO SEATER SOFA Flower Stands (5) PRODUCT CODE: 3-50-923-0003 PRODUCT CODE: 3-50-923-0001 PRODUCT CODE: 3-50-800-0028 PRODUCT CODE: 3-50-800-0027 PRODUCT CODE: 3-50-800-0026 PRODUCT CODE: 3-50-800-0024 Couches - Daybeds (23) Coat Hangers (10) Armchairs (43) Beds (12) PRINT A SHOW 3 6 PRICE - COLORS - MATERIAL - AVAILABILITY -SORT BY : INART + 1 23 ITEM(S) SHOW: 60 PER PAGE ▼ CATEGORY NEW ARRIVALS (294) + DECORATIONS (2329) + FRAMES-ALBUMS (570) + SEASONAL (464) + MIRRORS (183) + PAINTINGS (178) - FURNITURE (755)

**B2B** 

B<sub>2</sub>C





Stools (112)
Chests (13)
Coffee Tables (126)
Showcases - Closets (45)
Drawers - Consoles (140)
Dinner Tables (25)

CHAISE LOUNGE
PRODUCT CODE: 3-50-923-0003

€218 5N

CHAISE LOUNGE
PRODUCT CODE: 3-50-923-0001

€218 5N

CORNER SOFA
PRODUCT CODE: 3-50-800-0028

€1 068 00

CORNER SOFA

PRODUCT CODE: 3-50-800-0027

€1 073 00

PRODUCT CODE: 3-50-800-0026

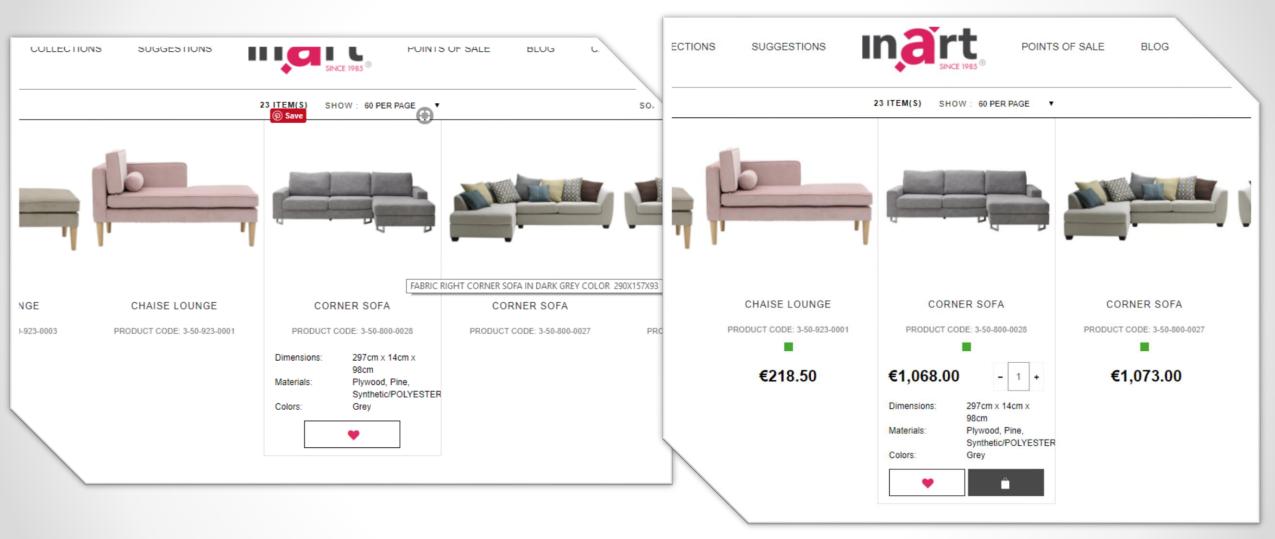
CORNER SOFA

€1 073 00





B2C B2B





### Trendsetter

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#### CATEGORIES

MONTH'S INSPIRATION

DIY

CATALOGUES NEWS PRESS

TRENDS

TIPS

CONTESTS

MONTH'S INSPIRATION: COOL LOFT

Sep 29,2017 - Pubslished In MONTH'S INSPIRATION - 0 Comment

To say lofts are beautiful spaces is an understatement. The impressive open space allows extra light inside bringing more life to your surroundings. Yet lofts remain a challenge, demanding a careful selection of furniture in order to achieve a certain look. View our decorators' proposal on how to accomplish the industrial style to your loft below.

#### ARCHIVES

2014 0

2015 **O** 2016 **O** 2017 **O** 



## **B2B** Tools

**PRODUCTS** 

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PHOTO FRAME 13X18 CM

PRODUCT CODE: 3-30-056-0082



PHOTO FRAME 13X18 CM

PRODUCT CODE: 3-30-056-0790

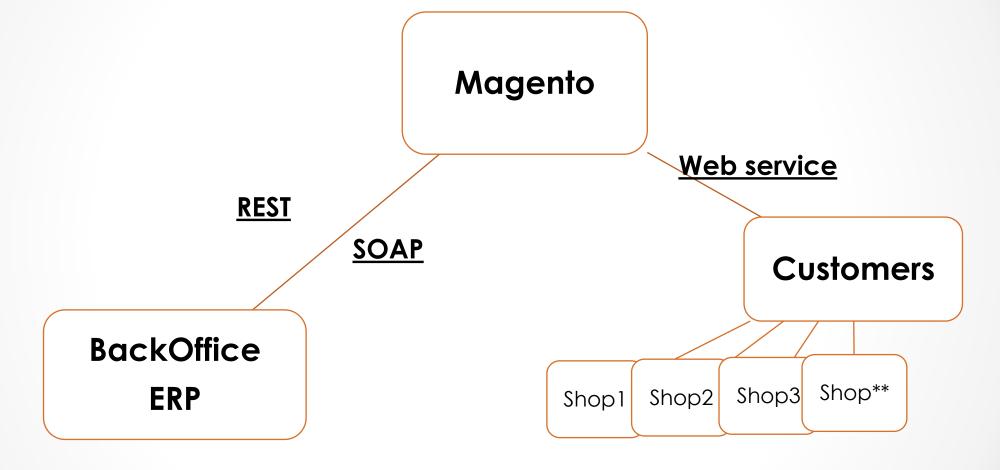


WALL STICKER W/DANCER IN SILVER COLOR 30X30

PRODUCT CODE: 3-70-104-0369



### WEB API





# Final results(?)

The biggest B2B magento shop in Greece, with more than 2,000,000€ turnover, more than 1,000,000 sessions, more than 500,000 unique visitors in the first year.



# Thank You

Gkogkos Dimitrios

